

Graduate School of Medicine
Akita University
(Doctoral Course)

Essay

12:40~14:10
September 5, 2023

You have two QUESTION SHEETs and two ANSWER SHEETs.
Write all your answers on your ANSWER SHEETs.
Submit only your ANSWER SHEETs.

Read the following article and answer the questions in English.

(Text omitted)

<Hiroshi Maruyama., Research That Matters., modified from the original article>

Q1 Give the title of the text.

Q2 What terms are in A, B, and C in the text?

Q3 Describe what you consider to be "the secret of communication" in 100 words or less.

Applicant Number		Name	
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Essay (Doctor) : Answer Sheet

1/2

Q1 Give the title of the text.

Q2 What terms are in A, B, and C in the text?

A1 _____

A2 _____

B1 _____

B2 _____

C1 _____

C2 _____

Sample answers (100 points)

A1 Understanding the other person (20 points)

A2 A1: persuasion, A2: persuade, B1: conviction, B2: convinced, C1: underestimate, C2: underestimated (5 points × 6)

A3 (50 points)

The secret of communication would be to have an attitude of trying to understand the other person. Respecting and empathizing with the other person's opinions and feelings will help build trust. It is important not only to speak clearly, concisely, and at the right time, but also to listen (listening attentively) active questioning, elicit the other person's thoughts and opinions to deepen communication. Non-verbal communication is also important. It is important to use facial expressions and gestures to convey feelings and enhance empathy with the other person. (87 words)